

**Interim Condensed Consolidated
Financial Statements of**

TIMBERCREEK FINANCIAL

Three months ended March 31, 2023 and 2022



**TIMBERCREEK
FINANCIAL**

**INTERIM CONDENSED CONSOLIDATED STATEMENT
OF FINANCIAL POSITION** (Unaudited)

(In thousands of Canadian dollars)

| | Note | March 31, 2023 | December 31, 2022 |
|---|-------------|---------------------|---------------------|
| ASSETS | | | |
| Cash and cash equivalents | | \$ 1,295 | \$ 2,832 |
| Other assets | 14(c) | 6,025 | 9,511 |
| Land inventory | 5 | 30,320 | 30,245 |
| Mortgage investments, including mortgage syndications | 4 | 1,757,669 | 1,800,506 |
| Other investments | 4(e) | 59,412 | 72,945 |
| Total assets | | \$ 1,854,721 | \$ 1,916,039 |
| LIABILITIES AND EQUITY | | | |
| Accounts payable and accrued expenses | | 3,521 | 4,450 |
| Dividends payable | 8(c) | 4,809 | 4,824 |
| Due to Manager | 14(a) | 1,088 | 1,098 |
| Mortgage and other loans funding holdbacks | | 679 | 1,345 |
| Prepaid mortgage and other loans interest | | 3,005 | 4,721 |
| Credit facility | 6 | 386,564 | 450,347 |
| Mortgage syndication liabilities | 4(a)(c) | 613,929 | 611,291 |
| Convertible debentures | 7 | 139,776 | 139,420 |
| Total liabilities | | 1,153,371 | 1,217,496 |
| Shareholders' equity | 8 | 701,350 | 698,543 |
| Total liabilities and equity | | \$ 1,854,721 | \$ 1,916,039 |
| Commitments and contingencies | 4, 6 and 19 | | |
| Subsequent events | 8(c) | | |

See accompanying notes to the unaudited interim condensed consolidated financial statements.

**INTERIM CONDENSED CONSOLIDATED STATEMENT
OF NET INCOME AND COMPREHENSIVE INCOME** (Unaudited)

(In thousands of Canadian dollars, except per share amounts)

| | | Three months ended March 31, | |
|---|-------------|-------------------------------------|-------------|
| | Note | 2023 | 2022 |
| Investment income on financial assets measured at amortized cost | | | |
| Gross interest and other income, including mortgage syndications | \$ | 45,508 | \$ 28,464 |
| Interest and other expenses on mortgage syndications | | (12,799) | (5,787) |
| Net investment income on financial assets measured at amortized cost | 4(b)(e) | 32,709 | 22,677 |
| Fair value gain (loss) and other income on financial assets measured at FVTPL | 4(a)(e) | 282 | (103) |
| Total income on financial assets | | 32,991 | 22,574 |
| Income on real estate properties | | | |
| Revenue from real estate properties | | 83 | 786 |
| Property operating costs | | (442) | (404) |
| Net rental (loss) income | | (359) | 382 |
| Gain on disposal of real estate properties | | 63 | — |
| Total loss on real estate properties | | (296) | 382 |
| Expenses | | | |
| Management fees | 10 | 3,287 | 2,941 |
| Servicing fees | 10 | 192 | 150 |
| Allowance for credit loss | 4(d) | 300 | 649 |
| General and administrative | | 664 | 501 |
| Total expenses | | 4,443 | 4,241 |
| Income from operations | | 28,252 | 18,715 |
| Financing costs | | | |
| Financing cost on credit facilities | 6 | 7,898 | 3,560 |
| Financing cost on convertible debentures | 7 | 2,250 | 2,273 |
| Total financing costs | | 10,148 | 5,833 |
| Net income and comprehensive income | \$ | 18,104 | \$ 12,882 |
| Earnings per share | | | |
| Basic | 11 | \$ 0.22 | \$ 0.16 |
| Diluted | 11 | \$ 0.21 | \$ 0.16 |

See accompanying notes to the unaudited interim condensed consolidated financial statements.

**INTERIM CONDENSED CONSOLIDATED STATEMENT
OF CHANGES IN SHAREHOLDERS' EQUITY** (Unaudited)

(In thousands of Canadian dollars)

| Three months ended March 31, 2023 | Common shares | Deficiency | Equity component of convertible debentures | Total |
|--|--------------------------|-------------------|---|--------------|
| Balance, December 31, 2022 | \$ 739,162 | \$ (45,069) | \$ 4,450 | \$ 698,543 |
| Repurchase of common shares under normal course issuer bid | (846) | — | — | (846) |
| Dividends declared to shareholders | — | (14,451) | — | (14,451) |
| Issuance of common shares under dividend reinvestment plan | 1,451 | — | — | 1,451 |
| Repurchase of common shares for dividend reinvestment plan | (1,451) | — | — | (1,451) |
| Total net income and comprehensive income | — | 18,104 | — | 18,104 |
| Balance, March 31, 2023 | \$ 738,316 | \$ (41,416) | \$ 4,450 | \$ 701,350 |

| Three months ended March 31, 2022 | Common shares | Deficiency | Equity component of convertible debentures | Total |
|--|--------------------------|-------------------|---|--------------|
| Balance, December 31, 2021 | \$ 723,377 | \$ (43,244) | \$ 4,450 | \$ 684,583 |
| Issuance of common shares, net of issue costs | 11,717 | — | — | 11,717 |
| Dividends declared to shareholders | — | (14,268) | — | (14,268) |
| Issuance of common shares under dividend reinvestment plan | 1,251 | — | — | 1,251 |
| Total net income and comprehensive income | — | 12,882 | — | 12,882 |
| Balance, March 31, 2022 | \$ 736,345 | \$ (44,630) | \$ 4,450 | \$ 696,165 |

See accompanying notes to the unaudited interim condensed consolidated financial statements.

**INTERIM CONDENSED CONSOLIDATED STATEMENT
OF CASH FLOW** (Unaudited)

(In thousands of Canadian dollars)

| | Note | Three months ended March 31, | |
|---|------|------------------------------|------------------|
| | | 2023 | 2022 |
| OPERATING ACTIVITIES | | | |
| Net income | | \$ 18,104 | \$ 12,882 |
| Amortization of lender fees | | (2,465) | (2,290) |
| Lender fees received | | 1,659 | 2,575 |
| Interest and other income, net of syndications | | (30,245) | (20,934) |
| Interest and other income received, net of syndications | | 27,347 | 19,601 |
| Financing costs | | 10,148 | 5,833 |
| Fair value (gain)/loss and other income on financial assets measured at FVTPL | | (282) | 632 |
| Interest received from financial assets measured at FVTPL | | 159 | — |
| Net additions to land inventory | | (74) | — |
| Net realized and unrealized foreign exchange loss (gain) | | 53 | (374) |
| Allowance for expected credit loss | | 300 | 649 |
| Net change in non-cash operating items | 12 | 140 | (1,563) |
| | | 24,844 | 17,011 |
| FINANCING ACTIVITIES | | | |
| Net credit facility (repayments) draws – mortgage investments | | (64,000) | 96,000 |
| Net proceeds from issuance of common shares | | — | 7,260 |
| Interest and financing costs paid | | (8,890) | (5,920) |
| Dividends paid to shareholders | | (13,015) | (12,990) |
| Repurchase of common shares | | (2,297) | — |
| | | (88,202) | 84,350 |
| INVESTING ACTIVITIES | | | |
| Distribution from financial assets measured at FVTPL | | 64 | — |
| Net additions to investment properties | | — | (105) |
| Net payments on maturity of forward contracts | | (603) | — |
| Funding of other investments | | (823) | (579) |
| Proceeds from other investments | | 14,569 | 4,138 |
| Funding of mortgage investments, net of syndications | | (72,828) | (294,158) |
| Discharges of mortgage investments, net of syndications | | 121,495 | 186,778 |
| | | 61,874 | (103,926) |
| Decrease in cash and cash equivalents | | (1,484) | (2,565) |
| Net foreign exchange (loss) gain on cash accounts | | (53) | 164 |
| Cash and cash equivalents, beginning of period | | 2,832 | 6,344 |
| Cash and cash equivalents, end of period | | \$ 1,295 | \$ 3,943 |

See accompanying notes to the unaudited interim condensed consolidated financial statements.

Notes to the Interim Condensed Consolidated Financial Statements

(In thousands of Canadian dollars)

1. CORPORATE INFORMATION

Timbercreek Financial Corp. (the “Company”, “TF” or “Timbercreek Financial”) is a mortgage investment corporation domiciled in Canada. The Company is incorporated under the laws of the Province of Ontario. The registered office of the Company is 25 Price Street, Toronto, Ontario M4W 1Z1. The common shares of the Company are listed on the Toronto Stock Exchange (“TSX”) under the symbol “TF”.

The investment objective of the Company is to secure and grow a diversified portfolio of high quality mortgage and other investments, generating an attractive risk adjusted return and monthly dividend payments to shareholders, balanced by a strong focus on capital preservation.

2. BASIS OF PRESENTATION

(a) Statement of compliance

These unaudited interim condensed consolidated financial statements of the Company have been prepared by management in accordance with International Accounting Standard 34 *Interim Financial Reporting* as issued by the International Accounting Standards Board (“IASB”).

These unaudited interim condensed consolidated financial statements should be read in conjunction with the notes to the audited consolidated financial statements for the year ended December 31, 2022 since these financial statements do not contain all disclosures required by IFRS for annual financial statements.

The unaudited interim condensed consolidated financial statements were approved by the Board of Directors on May 8, 2023.

(b) Principles of consolidation

These unaudited interim condensed consolidated financial statements include the accounts of the Company and its wholly owned subsidiaries, including Timbercreek Mortgage Investment Fund. The financial statements of the subsidiaries included in these unaudited interim condensed consolidated financial statements are from the date that control commences until the date that control ceases. All intercompany transactions and balances are eliminated upon consolidation.

(c) Basis of measurement

These unaudited interim condensed consolidated financial statements have been prepared on both a going concern and the historical cost basis except for certain items which have been measured at FVTPL at each reporting date and include: debt investments not meeting the solely payments of principal and interest criterion, participating debentures, and foreign currency forward contracts.

Notes to the Interim Condensed Consolidated Financial Statements

(In thousands of Canadian dollars)

(d) Critical accounting estimates, assumptions and judgements

In the preparation of the Company's unaudited interim condensed consolidated financial statements, Timbercreek Capital Inc. (the "Manager"), has made judgements, estimates and assumptions that affect the application of the Company's accounting policies and the reported amounts of assets, liabilities, income and expenses. Estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to estimates are recognized prospectively. In making estimates, the Manager relies on external information and observable conditions where possible, supplemented by internal analysis as required. Those estimates and judgements have been applied in a manner consistent with the prior period and there are no known trends, commitments, events or uncertainties, other than the global market volatility noted below, that the Manager believes will materially affect the methodology or assumptions utilized in making those estimates and judgements in these unaudited interim condensed consolidated financial statements.

Global financial markets continued to be volatile during Q1 2023, in part due to instability in the global markets due to banking concerns, economic fallout as well as continued high levels of inflation, globally high interest rates and Russia's military invasion of Ukraine and the related sanctions. There remains uncertainty associated with the estimates, judgements and assumptions made by management in the preparation of the consolidated financial statements. Given the current geopolitical landscape and the economic uncertainty, it is difficult to predict with certainty the impact these will have on the Company's estimate of allowance for credit losses both in the short term and in the long term.

The significant estimates and judgements used in determining the recorded amount for assets and liabilities in the consolidated financial statements are as follows:

Measurement of fair values

The Company's accounting policies and disclosures require the measurement of fair values for both financial and non-financial assets and liabilities.

When measuring the fair value of an asset or liability, the Company uses market observable data where possible. Fair values are categorized into different levels in a fair value hierarchy based on the inputs used in the valuation techniques as follows:

- Level 1: Quoted prices (unadjusted) in active markets for identical assets or liabilities.
- Level 2: Inputs other than quoted prices included within level 1 that are observable for the asset or liability, either directly (that is, as prices) or indirectly (that is, derived from prices).
- Level 3: Inputs for the asset or liability that are not based on observable market data (that is, unobservable inputs).

The Company reviews significant unobservable inputs and valuation adjustments. If third party information, such as broker quotes or appraisals are used to measure fair values, the Company will assess the evidence obtained from the third parties to support the conclusion that such valuations meet the requirements of IFRS, including the level in the fair value hierarchy in which such valuations should be classified.

The information about the assumptions made in measuring fair value is included in the following notes:

- Note 4 – Mortgage and other investments, including mortgage syndications; and
- Note 17 – Fair value measurements.

Notes to the Interim Condensed Consolidated Financial Statements

(In thousands of Canadian dollars)

Measurement of expected credit loss

The determination of the allowance for credit losses takes into account different factors and varies by nature of investment. These judgments include changes in circumstances that may cause future assessments of credit risk to be materially different from current assessments, which would require an increase or decrease in the allowance of credit loss. The Company exercises significant credit judgment in the determination of a significant increase in credit risk since initial recognition, credit impairment of debt investments and expected recoverable amount of credit impaired debt investments. Refer to note 4(d).

Syndication liabilities

The Company applies judgement in assessing the relationship between parties with which it enters into participation agreements in order to assess the derecognition of transfers relating to mortgage and other investments.

Classification of mortgage and other investments

Mortgage investments and other loan investments are classified based on the business model for managing assets and the contractual cash flow characteristics of the asset. The Company exercises judgment in determining both the business model for managing the assets and whether cash flows of the financial asset comprise solely payments of principal and interest.

Net realizable value of land inventory

Land inventory is stated at the lower of cost and net realizable value. In determining the net realizable value of land inventory, the Company estimates the selling prices of land parcels based on assumptions surrounding zoning and density approvals on those lands, prevailing market prices, and selling costs. The determination of net realizable value for the measurement of land inventory includes management estimates of the ultimate disposal values of various plots of land when in consideration with different sales strategies. Management applies judgement with respect to the potential scenarios for which the land can be disposed of under including assumptions around zoning and permitting of said lands.

(e) Functional and Presentation Currency

These consolidated financial statements are presented in Canadian dollars, which is the Company's functional currency. All amounts have been rounded to the nearest thousand, unless otherwise indicated.

Notes to the Interim Condensed Consolidated Financial Statements

(In thousands of Canadian dollars)

3. SIGNIFICANT ACCOUNTING POLICIES

The accounting policies applied by the Company in these unaudited interim condensed consolidated financial statements are the same, except as noted below, as those applied by the Company in its consolidated financial statements for the year ended December 31, 2022, which were prepared in accordance with IFRS as issued by the IASB.

Changes in accounting policies

Definition of Accounting Estimates (Amendments to IAS 8)

On February 12, 2021, the IASB issued Definition of Accounting Estimates (Amendments to IAS 8). The amendments introduce a new definition for accounting estimates, clarifying that they are monetary amounts in the financial statements that are subject to measurement uncertainty. The amendments also clarify the relationship between accounting policies and accounting estimates by specifying that a company develops an accounting estimate to achieve the objective set out by an accounting policy.

The Company has adopted the amendments in its financial statements for the period beginning January 1, 2023. The implementation of the amendments did not have a material impact on the Company's financial statements.

Disclosure initiative – Accounting Policies (Amendments to IAS 1 and IFRS Practice Statement 2)

On February 12, 2021, the IASB issued Disclosure Initiative – Accounting Policies (Amendments to IAS 1 and IFRS Practice Statement 2 Making Materiality Judgements). The amendments help companies provide useful accounting policy disclosures. The key amendments include:

- requiring companies to disclose their material accounting policies rather than their significant accounting policies;
- clarifying that accounting policies related to immaterial transactions, other events or conditions are themselves immaterial and as such need not be disclosed; and
- clarifying that not all accounting policies that relate to material transactions, other events or conditions are themselves material to a company's financial statements.

The Company has adopted the amendments in its financial statements for the period beginning January 1, 2023. The implementation of the amendments did not have a material impact on the Company's financial statements.

Notes to the Interim Condensed Consolidated Financial Statements

(In thousands of Canadian dollars)

4. MORTGAGE AND OTHER INVESTMENTS, INCLUDING MORTGAGE SYNDICATIONS
(a) Mortgage investments

| As at March 31, 2023 | Note | Mortgages, including mortgage syndications | Mortgage syndication liabilities | Net Mortgage Investments |
|--|-------------|---|---|-------------------------------------|
| Mortgage investments, including mortgage syndications - at amortized cost | 4(b)(c) | \$ 1,755,369 | \$ (611,720) | \$ 1,143,649 |
| Interest receivable | | 15,771 | (4,176) | 11,595 |
| | | 1,771,140 | (615,896) | 1,155,244 |
| Unamortized lender fees | | (8,120) | 1,967 | (6,153) |
| Allowance for expected credit loss | 4(d) | (10,905) | — | (10,905) |
| Mortgage investments at amortized cost | | 1,752,115 | (613,929) | 1,138,186 |
| Mortgage investments at FVTPL | | 5,500 | — | 5,500 |
| Interest receivable | | 54 | — | 54 |
| Mortgage investments at FVTPL | | 5,554 | — | 5,554 |
| Mortgage investments, including mortgage syndications | | \$ 1,757,669 | \$ (613,929) | \$ 1,143,740 |
| Unadvanced Mortgage commitments | | \$ 255,548 | \$ 134,884 | \$ 120,664 |
| As at December 31, 2022 | | Mortgages, including mortgage syndications | Mortgage syndication liabilities | Net Mortgage Investments |
| Mortgage investments, including mortgage syndications - at amortized cost | | \$ 1,799,321 | \$ (609,012) | \$ 1,190,309 |
| Interest receivable | | 14,694 | (3,934) | 10,760 |
| | | 1,814,015 | (612,946) | 1,201,069 |
| Unamortized lender fees | | (8,456) | 1,655 | (6,801) |
| Allowance for expected credit loss | | (10,605) | — | (10,605) |
| Mortgage investments at amortized cost | | 1,794,954 | (611,291) | 1,183,663 |
| Mortgage investments at FVTPL | | 5,500 | — | 5,500 |
| Interest receivable | | 52 | — | 52 |
| Mortgage investments at FVTPL | | 5,552 | — | 5,552 |
| Mortgage investments, including mortgage syndications | | \$ 1,800,506 | \$ (611,291) | \$ 1,189,215 |
| Unadvanced mortgage commitments | | \$ 293,386 | \$ 144,627 | \$ 148,759 |

Notes to the Interim Condensed Consolidated Financial Statements

(In thousands of Canadian dollars)

Mortgages classified at FVTPL

The Company holds a vendor-take-back mortgage classified at FVTPL with a contractual value of \$6,500 and an estimated fair value of \$5,500. For the three months ended March 31, 2023, the Company generated net interest income and other income of \$161 (Q1 2022 – \$616). The Company continues to measure using the direct comparison method, comparing the assets to directly comparable lands and has not recorded any further fair value adjustments during the quarter (Q1 2022 - fair value loss of \$656).

The changes during the three months ended March 31, 2023 and March 31, 2022 are as follows:

| Mortgage investments, measured at FVTPL | Three Months Ended March 31, 2023 | | Three Months Ended March 31, 2022 | |
|--|--|-------|--|--------|
| Balance, beginning of period | \$ | 5,500 | \$ | 51,474 |
| Funding | | — | | 234 |
| Fair value loss | | — | | (656) |
| Balance, end of period | \$ | 5,500 | \$ | 51,052 |

(b) Net mortgage investments

| As at | March 31, 2023 | | December 31, 2022 | |
|--|-----------------------|---------------------|--------------------------|---------------------|
| Interest in first mortgages | 92.0 % | \$ 1,057,473 | 92.4 % | \$ 1,105,431 |
| Interest in second and third mortgages | 8.0 % | 91,676 | 7.6 % | 90,378 |
| | 100.0 % | \$ 1,149,149 | 100.0 % | \$ 1,195,809 |

The mortgage investments are secured by real property and will mature between the remainder of 2023 and 2026 (December 31, 2022 – 2023 and 2026). During the three months ended March 31, 2023, the Company generated net interest income and other income on net mortgage investments, excluding lender fee income and fair value losses of \$28,920 (Q1 2022 – \$19,579).

A majority of the mortgage investments contain a prepayment option, whereby the borrower may repay the principal at any time prior to maturity without penalty or yield maintenance. The unamortized lender fees are recognized over the term of the mortgage investment.

For the three months ended March 31, 2023, the Company recognized lender fee income on net mortgage investments, net of fees relating to mortgage syndication liabilities of \$2,357 (Q1 2022– \$2,236). For three months ended March 31, 2023, the Company recorded non-refundable upfront lender fees on net mortgage investments, net of fees relating to mortgage syndication liabilities of \$1,709 (Q1 2022 – \$2,359), which are amortized to interest income over the term of the related mortgage investments using the effective interest rate method.

Principal repayments, net of mortgage syndications, by contractual maturity dates are as follows:

| As at | March 31, 2023 | |
|--------------|-----------------------|-----------|
| 2023 | \$ | 643,340 |
| 2024 | | 382,700 |
| 2025 | | 73,020 |
| 2026 | | 50,089 |
| Total | \$ | 1,149,149 |

Notes to the Interim Condensed Consolidated Financial Statements

(In thousands of Canadian dollars)

(c) Mortgage syndication liabilities

The Company has entered into certain mortgage participation agreements with third party lenders, using senior and subordinated participation, whereby the third-party lenders take the senior position and the Company retains the subordinated position. The Company generally retains an option to repurchase the senior position, but not the obligation, at a purchase price equal to the outstanding principal amount of the lenders' proportionate share together with all accrued interest. Under certain participation agreements, the Company has retained a residual portion of the credit and/or default risk as it is holding the residual interest in the mortgage investment. As a result, the lenders' portion of these mortgages is recorded as a mortgage investment with the transferred position recorded as a non-recourse mortgage syndication liability. The interest and fees earned on the transferred participation interests and the related interest expense are recognized in profit and loss. The Company's portion of the mortgage is recorded as mortgage investments. The fair value of the transferred assets and mortgage syndication liabilities approximate their carrying values (see note 17).

(d) Allowance for Credit Losses ("ACL")

The allowance for credit losses is maintained at a level that management considers adequate to absorb credit-related losses on mortgage and other investments classified at amortized cost. The allowance for credit losses amounted to \$11,650 as at March 31, 2023 (December 31, 2022 - \$11,350), of which \$10,905 (December 31, 2022 - \$10,605) was recorded against mortgage investments and \$745 (December 31, 2022 - \$745) was recorded against other investments. Multi-residential mortgage investments is categorized by asset type that includes apartments, condominium construction and senior living and retirement housing. Other Mortgage Investments are categorized by asset type that includes retail, unimproved land, office, industrial, self-storage, condominium inventory and single-residential housing, etc.

| | As at March 31, 2023 | | | | As at December 31, 2022 | | | |
|---|----------------------|------------|------------|-------------|-------------------------|---------|------------|-------------|
| | Stage 1 | Stage 2 | Stage 3 | Total | Stage 1 | Stage 2 | Stage 3 | Total |
| Multi-Residential Mortgage Investments | | | | | | | | |
| Mortgages, including mortgage syndications ¹ | \$ 807,874 | \$ 193,517 | \$ 134,652 | \$1,136,043 | \$1,020,893 | \$ — | \$ 132,767 | \$1,153,660 |
| Mortgage syndication liabilities ¹ | 333,246 | 74,623 | 60,368 | 468,237 | 382,077 | — | 60,361 | 442,438 |
| Net mortgage investments | 474,628 | 118,894 | 74,284 | 667,806 | 638,816 | — | 72,406 | 711,222 |
| Allowance for credit losses ² | 171 | 1,013 | 2,575 | 3,759 | 1,424 | — | 1,409 | 2,833 |
| | 474,457 | 117,881 | 71,709 | 664,047 | 637,392 | — | 70,997 | 708,389 |
| Other Mortgage Investments | | | | | | | | |
| Mortgages, including mortgage syndications ¹ | 604,551 | — | 30,546 | 635,097 | 628,128 | — | 32,227 | 660,355 |
| Mortgage syndication liabilities ¹ | 147,659 | — | — | 147,659 | 170,508 | — | — | 170,508 |
| Net mortgage investments | 456,892 | — | 30,546 | 487,438 | 457,620 | — | 32,227 | 489,847 |
| Allowance for credit losses ² | 452 | — | 6,694 | 7,146 | 414 | — | 7,358 | 7,772 |
| | 456,440 | — | 23,852 | 480,292 | 457,206 | — | 24,869 | 482,075 |
| Other Loan Investments | | | | | | | | |
| Other loans, including mortgage syndications ¹ | 47,139 | — | — | 47,139 | 60,742 | — | — | 60,742 |
| Other loans syndication liabilities ¹ | — | — | — | — | — | — | — | — |
| Net other loan investments | 47,139 | — | — | 47,139 | 60,742 | — | — | 60,742 |
| Allowance for credit losses ² | 745 | — | — | 745 | 745 | — | — | 745 |
| | \$ 46,394 | \$ — | \$ — | \$ 46,394 | \$ 59,997 | \$ — | \$ — | \$ 59,997 |

¹Including interest receivable

²Allowance for credit losses in finance lease receivable (note 4(e)) and unadvanced commitments (note 4) in stage 1 and 2 are all considered to be with minimal ACL. In stage 3, unadvanced commitments amounts to \$34,701, the Company's share is \$4,796.

Notes to the Interim Condensed Consolidated Financial Statements

(In thousands of Canadian dollars)

The changes in the allowance for credit losses year to date are shown in the following tables:

| | Three Months Ended March 31, 2023 | | | | Three Months Ended March 31, 2022 | | | |
|---|-----------------------------------|---------|----------|----------|-----------------------------------|---------|---------|--------|
| | Stage 1 | Stage 2 | Stage 3 | Total | Stage 1 | Stage 2 | Stage 3 | Total |
| Multi-Residential Mortgage Investments | | | | | | | | |
| Balance, beginning of period | \$ 1,424 | \$ — | \$ 1,409 | \$ 2,833 | \$ 882 | \$ — | \$ — | \$ 882 |
| Allowance for credit losses: | | | | | | | | |
| Remeasurement | (352) | 157 | 1,166 | 971 | 95 | — | — | 95 |
| Transfer to/(from) | | | | | | | | |
| Stage 1 | (856) | — | — | (856) | — | — | — | — |
| Stage 2 | — | 856 | — | 856 | — | — | — | — |
| Stage 3 | — | — | — | — | — | — | — | — |
| Total allowance for credit losses | 216 | 1,013 | 2,575 | 3,804 | 977 | — | — | 977 |
| Fundings | 10 | — | — | 10 | 434 | — | — | 434 |
| Gross Write-Offs | — | — | — | — | — | — | — | — |
| Recoveries | — | — | — | — | — | — | — | — |
| Discharges | (55) | — | — | (55) | (115) | — | — | (115) |
| Balance, end of period | 171 | 1,013 | 2,575 | 3,759 | 1,296 | — | — | 1,296 |
| Other Mortgage Investments | | | | | | | | |
| Balance, beginning of period | 414 | — | 7,358 | 7,772 | 283 | 52 | 1,753 | 2,088 |
| Allowance for credit losses: | | | | | | | | |
| Remeasurement | 38 | — | (664) | (626) | (4) | 1 | 153 | 150 |
| Transfer to/(from) | | | | | | | | |
| Stage 1 | — | — | — | — | — | — | — | — |
| Stage 2 | — | — | — | — | — | — | — | — |
| Stage 3 | — | — | — | — | — | — | — | — |
| Total allowance for credit losses | 452 | — | 6,694 | 7,146 | 279 | 53 | 1,906 | 2,238 |
| Fundings | 10 | — | — | 10 | 25 | — | — | 25 |
| Gross Write-Offs | — | — | — | — | — | — | — | — |
| Recoveries | — | — | — | — | — | — | — | — |
| Discharges | (10) | — | — | (10) | (18) | — | — | (18) |
| Balance, end of period | 452 | — | 6,694 | 7,146 | 286 | 53 | 1,906 | 2,245 |
| Other Loan Investments | | | | | | | | |
| Balance, beginning of period | 745 | — | — | 745 | 898 | — | — | 898 |
| Allowance for credit losses: | | | | | | | | |
| Remeasurement | 44 | — | — | 44 | 84 | — | — | 84 |
| Transfer to/(from) | | | | | | | | |
| Stage 1 | — | — | — | — | — | — | — | — |
| Stage 2 | — | — | — | — | — | — | — | — |
| Stage 3 | — | — | — | — | — | — | — | — |
| Total allowance for credit losses | 789 | — | — | 789 | 982 | — | — | 982 |
| Fundings | — | — | — | — | — | — | — | — |
| Gross Write-Offs | — | — | — | — | — | — | — | — |
| Recoveries | — | — | — | — | — | — | — | — |
| Discharges | (44) | — | — | (44) | (5) | — | — | (5) |
| Balance, end of period | \$ 745 | \$ — | \$ — | \$ 745 | \$ 977 | \$ — | \$ — | \$ 977 |

Notes to the Interim Condensed Consolidated Financial Statements

(In thousands of Canadian dollars)

The following table presents the gross carrying amounts of mortgage and other loan investments, net of syndication liabilities, subject to IFRS 9 impairment requirements by internal risk ratings used by the Company for credit risk management purposes.

In assessing credit risk, the Company utilizes a risk rating framework that considers the following factors: collateral type, property rank that is applicable to the Company's security and/or priority positions, loan-to-value, population of location of the collateral and an assessment of possible loan deterioration factors. These factors include consideration of the sponsor's ability to make interest payments, the condition of the asset and cash flows, economic and market factors as well as any changes to business strategy that could affect the execution risk of the loan.

The internal risk ratings presented in the table below are defined as follows:

Low Risk: Mortgage and loan investments that exceed the credit risk profile standard of the Company with a below average probability of default. Yields on these investments are expected to trend lower than the Company's average portfolio.

Medium-Low: Mortgage and loan investments that are typical for the Company's risk appetite, credit standards and retain a below average probability of default. These mortgage and loan investments are expected to have average yields and would represent a significant percentage of the overall portfolio.

Medium-High: Mortgage and loan investments within the Company's risk appetite and credit standards with an average probability of default. These investments typically carry attractive risk-return yield premiums.

High Risk: Mortgage and loan investments within the Company's risk appetite and credit standards that have an additional element of credit risk that could result in an above average probability of default. These mortgage and loan investments carry a yield premium in return for their incremental credit risk. These mortgage and loan investments are expected to represent a small percentage of the overall portfolio.

Default: Mortgage and loan investments that are 90 days past due on interest payment or maturity date and/or the Company assesses that there has been a deterioration of credit quality to the extent the Company no longer has reasonable assurance as to the timely collection of the full amount of principal and interest and/or when the Company has commenced enforcement remedies available to it under its contractual agreements.

Notes to the Interim Condensed Consolidated Financial Statements

(In thousands of Canadian dollars)

| | As at March 31, 2023 | | | | As at December 31, 2022 | | | |
|---|----------------------|---------|---------|------------|-------------------------|---------|---------|------------|
| | Stage 1 | Stage 2 | Stage 3 | Total | Stage 1 | Stage 2 | Stage 3 | Total |
| Multi-Residential Mortgage Investments | | | | | | | | |
| Low risk | \$ 159,153 | \$ — | \$ — | \$ 159,153 | \$ 117,051 | \$ — | \$ — | \$ 117,051 |
| Medium-Low risk | 255,532 | — | — | 255,532 | 324,592 | — | — | 324,592 |
| Medium-High risk | 57,517 | 115,363 | — | 172,880 | 194,748 | — | — | 194,748 |
| High risk | 2,426 | 3,531 | — | 5,957 | 2,425 | — | — | 2,425 |
| Default | — | — | 74,284 | 74,284 | — | — | 72,406 | 72,406 |
| Net Mortgage Investments ¹ | 474,628 | 118,894 | 74,284 | 667,806 | 638,816 | — | 72,406 | 711,222 |
| Allowance for credit losses | 171 | 1,013 | 2,575 | 3,759 | 1,424 | — | 1,409 | 2,833 |
| | 474,457 | 117,881 | 71,709 | 664,047 | 637,392 | — | 70,997 | 708,389 |
| Other Mortgage Investments | | | | | | | | |
| Low risk | 70,748 | — | — | 70,748 | 107,417 | — | — | 107,417 |
| Medium-Low risk | 259,443 | — | — | 259,443 | 233,874 | — | — | 233,874 |
| Medium-High risk | 99,816 | — | — | 99,816 | 116,329 | — | — | 116,329 |
| High risk | 26,885 | — | — | 26,885 | — | — | — | — |
| Default | — | — | 30,546 | 30,546 | — | — | 32,227 | 32,227 |
| Net Mortgage Investments ¹ | 456,892 | — | 30,546 | 487,438 | 457,620 | — | 32,227 | 489,847 |
| Allowance for credit losses | 452 | — | 6,694 | 7,146 | 414 | — | 7,358 | 7,772 |
| | 456,440 | — | 23,852 | 480,292 | 457,206 | — | 24,869 | 482,075 |
| Other Loan Investments | | | | | | | | |
| Low risk | — | — | — | — | — | — | — | — |
| Medium-Low risk | — | — | — | — | — | — | — | — |
| Medium-High risk | — | — | — | — | — | — | — | — |
| High risk | 47,139 | — | — | 47,139 | 60,742 | — | — | 60,742 |
| Default | — | — | — | — | — | — | — | — |
| Net other loan investments | 47,139 | — | — | 47,139 | 60,742 | — | — | 60,742 |
| Allowance for credit losses | 745 | — | — | 745 | 745 | — | — | 745 |
| | \$ 46,394 | \$ — | \$ — | \$ 46,394 | \$ 59,997 | \$ — | \$ — | \$ 59,997 |

1. Net of mortgage syndications

Notes to the Interim Condensed Consolidated Financial Statements

(In thousands of Canadian dollars)

(e) Other investments

| As at | March 31, 2023 | December 31, 2022 |
|---|-----------------------|--------------------------|
| Other loan investments, net of allowance for credit loss | \$ 46,367 | \$ 59,956 |
| Finance lease receivable, measured at amortized cost | 6,020 | 6,020 |
| Investment, measured at FVTPL | 4,800 | 4,744 |
| Indirect real estate development, measured using equity method: | | |
| Investment in Joint Venture | 2,225 | 2,225 |
| Total Other Investments | \$ 59,412 | \$ 72,945 |

For the three months ended March 31, 2023, other loan investments generated interest income of \$1,439 (Q1 2022 – \$1,354) and amortized lender fee income of \$108 (Q1 2022 – \$54). For three months ended March 31, 2023, the Company recorded non-refundable upfront cash lender fees of nil (Q1 2022 – \$100), which are amortized over the term of the related other loan investments using the effective interest rate method. For three months ended March 31, 2023, investment measured at FVTPL received distribution income of \$64 (Q1 2022 – \$227).

In October, 2017, the Company entered into a 20-year emphyteutic lease under which the lessee has the obligation to purchase the property at \$9,934 at the end of the lease term on September 2038 and the option to purchase the property earlier based on a prescribed purchase price schedule. The Company has classified the lease as a finance lease and the lease receivable balance of \$6,020 (December 31, 2022 - \$6,020) is included in other investments. The lease payment began in the third quarter of 2018. Concurrently, the Company entered into a 20-year \$3,300 construction loan on the leased property with the lessee which is included in other loan investments. The loan amortization payment began in the fourth quarter of 2019.

| The lease receivable payments are due as follows: | Future minimum lease payments | Present value of minimum lease payments |
|---|--|--|
| Less than one year | \$ 125 | \$ 131 |
| Between one and five years | \$ 768 | \$ 657 |
| More than five years | \$ 12,376 | \$ 5,232 |
| | \$ 13,269 | \$ 6,020 |

Notes to the Interim Condensed Consolidated Financial Statements

(In thousands of Canadian dollars)

5. LAND INVENTORY

On April 12, 2022 the Company obtained title to parcels of land, which it intends to sell, in exchange for the discharge of certain mortgage investments at FVTPL. On exchange the Company recognized a fair value loss of \$95 recorded in fair value loss on real estate properties.

As at March 31, 2023, the Company has land inventory of \$30,320 (December 31, 2022 – \$30,245), which is recorded at the lower of cost and net realizable value.

6. CREDIT FACILITIES

| As at | March 31, 2023 | December 31, 2022 |
|-----------------------------|----------------|-------------------|
| Credit facility | \$ 387,000 | \$ 451,000 |
| Unamortized financing costs | (436) | (653) |
| Total credit facility | \$ 386,564 | \$ 450,347 |

As of March 31, 2023, the Company has an aggregate credit limit of \$600,000 and an accordion option of \$35,000 on its credit facility. The facility is secured by a general security agreement over the Company's assets and its subsidiaries. The current credit facility agreement matures February 2024.

The interest rates and fees of the Eighth Amending Credit Agreement are either at the prime rate of interest plus 1.00% per annum (December 31, 2022 - prime rate of interest plus 1.00% per annum) or bankers' acceptances with a stamping fee of 2.00% (December 31, 2022 - 2.00%) and standby fee of 0.40% per annum (December 31, 2022 - 0.40%) on the unutilized credit facility balance. As at March 31, 2023, the Company's qualified credit facility limit, which is subject to a borrowing base as defined in the Eighth Amending Credit Agreement is \$520,741.

During the three months ended March 31, 2023, the Company incurred deferred financing costs of \$36 (Q1 2022 – \$742). The financing costs are netted against the outstanding balance of the credit facility and are amortized over the term of the credit facility agreement.

Interest on the credit facility is recorded in financing costs and calculated using the effective interest rate method. For the three months ended March 31, 2023, included in financing costs is interest on the credit facility of \$7,645 (Q1 2022 – \$3,161) and financing costs amortization of \$253 (Q1 2022 – \$204).

Notes to the Interim Condensed Consolidated Financial Statements

(In thousands of Canadian dollars)

7. CONVERTIBLE DEBENTURES

As at March 31, 2023, and December 31, 2022, the Company's obligations under the convertible unsecured debentures are as follows:

| Series | Interest Rate | Date of Maturity | Interest Payment Date | Conversion Price per share | Equity Component | March 31, 2023 | December 31, 2022 |
|---|---------------|-------------------|-------------------------|----------------------------|------------------|----------------|-------------------|
| June 2017 Debentures | 5.30 % | June 30, 2024 | June 30 and December 31 | 11.10 | 560 | 45,000 | 45,000 |
| July 2021 Debentures | 5.25 % | July 31, 2028 | January 31 and July 31 | 11.40 | 1,107 | 55,000 | 55,000 |
| December 2021 Debentures | 5.00 % | December 31, 2028 | June 30 and December 31 | 11.40 | 1,405 | 46,000 | 46,000 |
| Unsecured Debentures, principal | | | | | | 146,000 | 146,000 |
| Unamortized financing cost and amount allocated to equity component | | | | | | (6,224) | (6,580) |
| Debentures, end of period | | | | | | 139,776 | 139,420 |

Interest costs related to the convertible debentures are recorded in financing costs using the effective interest rate method. Interest on the debentures is included in financing costs and is made up of the following:

| | Three months ended March 31, | |
|---|------------------------------|----------|
| | 2023 | 2022 |
| Interest on the convertible debentures | \$ 1,893 | \$ 1,908 |
| Amortization of issue costs and accretion of the convertible debentures | 357 | 365 |
| Total | \$ 2,250 | \$ 2,273 |

June 2017 Debentures

On June 13, 2017, the Company completed a public offering of \$40,000, plus an over-allotment option of \$5,000 on June 27, 2017, of 5.30% convertible unsecured subordinated debentures for net proceeds of \$42,774 (the "June 2017 Debentures").

On or after June 30, 2022 and prior to the maturity date, the June 2017 Debentures will be redeemable, in whole or in part, from time to time at the Company's sole option at a price equal to the principal amount thereof, plus accrued and unpaid interest up to, but excluding, the date of redemption, on not more than 60 days' and not less than 30 days' prior written notice.

The issue costs of \$2,226 were proportionately allocated to the liability and equity components. The issue costs allocated to the liability component are amortized over the term of the debentures using the effective interest rate method.

Notes to the Interim Condensed Consolidated Financial Statements

(In thousands of Canadian dollars)

July 2021 Debentures

On July 8, 2021 the Company completed a public offering of \$50,000, plus an over-allotment option of \$5,000 on July 15, 2021, of 5.25% convertible unsecured subordinated debentures for net proceeds of \$52,140 (the "July 2021 Debentures").

The July 2021 Debentures are redeemable on or after July 31, 2024 and prior to July 31, 2026 in whole or in part, from time to time at the Company's sole option at a price equal to the principal amount thereof, plus accrued and unpaid interest up to, but excluding, the date of redemption, on not more than 60 days' and not less than 30 days' prior written notice, provided that the volume weighted average trading price of the common shares on the TSX during the 20 consecutive trading days ending on the fifth trading day preceding the date on which the notice of the redemption is given is not less than 125% of the conversion price. On and after July 31, 2026 and prior to the maturity date, the July 2021 Debentures will be redeemable, in whole or in part, from time to time at the Company's sole option at a price equal to the principal amount thereof, plus accrued and unpaid interest up to, but excluding, the date of redemption, on not more than 60 days' and not less than 30 days' prior written notice.

The issue costs of \$2,860 were proportionately allocated to the liability and equity components. The issue costs allocated to the liability component are amortized over the term of the debentures using the effective interest rate method.

December 2021 Debentures

On December 3, 2021 the Company completed a public offering of \$40,000 plus an over-allotment option of \$6,000 on December 10, 2021, of 5.00% convertible unsecured subordinated debentures for net proceeds of \$43,765 (the "December 2021 Debentures").

The December 2021 Debentures are redeemable on or after December 31, 2024 and prior to December 31, 2026 in whole or in part, from time to time at the Company's sole option at a price equal to the principal amount thereof, plus accrued and unpaid interest up to, but excluding, the date of redemption, on not more than 60 days' and not less than 30 days' prior written notice, provided that the volume weighted average trading price of the common shares on the TSX during the 20 consecutive trading days ending on the fifth trading day preceding the date on which the notice of the redemption is given is not less than 125% of the conversion price. On and after December 31, 2026 and prior to the maturity date, the December 2021 Debentures will be redeemable, in whole or in part, from time to time at the Company's sole option at a price equal to the principal amount thereof, plus accrued and unpaid interest up to, but excluding, the date of redemption, on not more than 60 days' and not less than 30 days' prior written notice.

The issue costs of \$2,235 were proportionately allocated to the liability and equity components. The issue costs allocated to the liability component are amortized over the term of the debentures using the effective interest rate method.

Notes to the Interim Condensed Consolidated Financial Statements

(In thousands of Canadian dollars)

8. COMMON SHARES

The Company is authorized to issue an unlimited number of common shares. Holders of common shares are entitled to receive notice to attend and vote at all shareholder meetings as well as to receive dividends as declared by the Board of Directors.

The common shares are classified within shareholders' equity in the statements of financial position. Any incremental costs directly attributable to the issuance of common shares are recognized as a deduction from shareholders' equity.

On June 10, 2021, the Company filed a 25-month period base shelf prospectus in all provinces and territories of Canada which allows the Company to offer and issue common shares, debt securities, subscription receipts, warrants, and units (collectively, the "Securities") from time to time up to an aggregate offering price of \$500,000.

The changes in the number of common shares were as follows:

| | Three months ended March 31, | |
|--|-------------------------------------|-------------|
| | 2023 | 2022 |
| Balance, beginning of period | 83,887,516 | 82,219,602 |
| Issuance of common shares | — | 1,248,200 |
| Common shares issued under dividend reinvestment plan | 181,710 | 133,453 |
| Common shares repurchased for dividend reinvestment plan | (181,710) | — |
| Common shares repurchased under normal course issuer bid | (112,500) | — |
| Balance, end of period | 83,775,016 | 83,601,255 |

(a) At-the-market equity program (the "ATM Program")

The Company announced on June 18, 2021 that it has established an ATM Program which allows the Company to issue common shares from treasury having an aggregate gross sales amount of up to \$90,000 to the public from time to time, at the Company's discretion. Sales of the common shares under the equity distribution agreement are made through "at-the-market distributions" as defined in National Instrument 44-102 - Shelf Distributions, including sales made directly on the Toronto Stock Exchange (the "TSX"). The common shares distributed under the ATM Program are at the market prices prevailing at the time of sale, and therefore prices vary between purchasers and over time.

The Company currently intends to use the net proceeds of the ATM Program for general investment and working capital purposes, including, if and as required, repaying amounts owing under its secured revolving credit facility. The credit facility is used for day to day working capital requirements of the Company and for other general corporate purposes, particularly the funding of mortgage loans.

For the three months ended March 31, 2023, the Company did not issue any common shares under the ATM program. For the three months ended March 31, 2022, the Company issued 1,248,200 of common shares for gross proceeds of \$11,915 at an average price of \$9.55 per common share and paid \$198 in commissions to the agent, pursuant to the equity distribution agreement.

Notes to the Interim Condensed Consolidated Financial Statements

(In thousands of Canadian dollars)

(b) Dividend reinvestment plan ("DRIP")

The DRIP provided eligible beneficial and registered holders of common shares with a means to reinvest dividends declared and payable on such common shares into additional common shares. Under the DRIP, shareholders could enroll to have their cash dividends reinvested to purchase additional common shares. The common shares can be purchased from the open market based upon the prevailing market rates or from treasury at a price of 98% of the average of the daily volume weighted average closing price on the TSX for the 5 trading days preceding payment, the price of which will not be less than the book value per common share.

For three months ended March 31, 2023, the Company purchased from open market and issued under DRIP 181,710 common shares (Q1 2022 – nil) for total amount of \$1,451 (Q1 2022 – nil) at an average price of \$7.98 per common share.

For three months ended March 31, 2023, the Company issued from treasury under DRIP nil common shares (Q1 2022 – 133,453) and retained nil in dividends (Q1 2022 – \$1,252 at an average price of \$9.38 per common share).

(c) Dividends to holders of common shares

The Company intends to pay dividends to holders of common shares monthly within 15 days following the end of each month. For three months ended March 31, 2023, the Company declared dividends of \$14,451 or \$0.17 per common share (Q1 2022 – \$14,268, \$0.17 per common share).

As at March 31, 2023, \$4,809 in aggregate dividends (December 31, 2022 – \$4,824) were payable to the holders of common shares by the Company. Subsequent to March 31, 2023, the Board of Directors of the Company declared dividends of \$0.0575 per common share to be paid on April 14, 2023 to the common shareholders of record on March 31, 2023.

(d) Normal course offering bid ("NCIB")

On May 24, 2022, the Company announced that the TSX approved the Company's normal course issuer bid (the "NCIB") to repurchase for cancellation up to 8,330,591 common shares over a 12-month period. Repurchases under the NCIB were permitted to commence on May 26, 2022 and continue until May 25, 2023, when the bid will expire.

The Company may repurchase under the NCIB by means of open market transactions or otherwise as permitted by the TSX. All repurchases under the NCIB will be repurchased on the open market through the facilities of the TSX and alternative Canadian trading platforms at the prevailing market price at the time of such transaction.

For the three months ended March 31, 2023, the Company repurchased 112,500 common shares (Q1 2022 – nil) for a total amount of \$846 (2022 – nil). The average price per common share repurchased in Q1 2023 was \$7.52. There were no unsettled common share trades subsequent to March 31, 2023.

Notes to the Interim Condensed Consolidated Financial Statements

(In thousands of Canadian dollars)

9. NON-EXECUTIVE DIRECTOR DEFERRED SHARE UNIT PLAN ("DSU PLAN")

Commencing June 30, 2016, the Company instituted a non-executive director deferred share unit plan, whereby a director can elect up to 100% of the compensation be paid in the form of DSUs, credited quarterly in arrears. The portion of a director's compensation which is not payable in the form of DSUs shall be paid by the Company in cash, quarterly in arrears. The fair market value of the DSU is the volume weighted average price of a common share as reported on the TSX for the 20 trading days immediately preceding that day (the "Fair Market Value"). The directors are entitled to also accumulate additional DSUs equal to the monthly cash dividends, on the DSUs already held by that director determined based on the Fair Market Value of the common shares on the dividend payment date.

Following each calendar quarter, the director DSU accounts will be credited with the number of DSUs calculated by multiplying the total compensation payable in DSUs divided by the Fair Market Value.

The DSU plan will pay a lump sum payment in cash equal to the number of DSUs held by each director multiplied by the Fair Market Value as of the 24th business day after publication of the Company's financial statements following a director's departure from the Board of Directors.

For the three months ended March 31, 2023, 9,812 units were issued (Q1 2022 – 9,440 units) and as at March 31, 2023, 108,849 units were outstanding (December 31, 2022 – 99,037 units). For the three months ended March 31, 2023, nil DSUs were exercised (Q1 2022 – nil).

DSU expense for three months ended March 31, 2023 was \$96 (Q1 2022 – \$115), the units related to Q1 Director's compensation will be issued subsequent to March 31, 2023.

10. MANAGEMENT, SERVICING AND ARRANGEMENT FEES

The management agreement has a term of 10 years that commenced on April 1, 2020 and is automatically renewed for successive five year terms at the expiration of the initial term and pays (i) management fee equal to 0.85% per annum of the gross assets of the Company, calculated and paid monthly in arrears, plus applicable taxes, and (ii) servicing fee equal to 0.10% of the amount of any senior tranche of a mortgage that is syndicated by the Manager to a third party investor on behalf of the Company, where the Company retains the corresponding subordinated portion. Gross assets are defined as the total assets of the Company less unearned revenue before deducting any liabilities, less any amounts that are reflected as mortgage syndication liabilities.

As compensation for the Manager's work on syndicating any mortgage investments, the Management Agreement permits the Manager to collect a portion of the lender fee paid by borrowers of mortgage investments. The Management Agreement provides that, in respect of each mortgage investment made on or after April 1, 2020 involving syndication to another party of a senior tranche with the Company retaining a subordinated component, the Manager shall be entitled to retain, from any lender fee generated in respect of such loan, an amount equal to 0.20% of the whole loan amount ("Arrangement Fee") if such syndication occurs within 90 days of closing of the mortgage. The Arrangement Fee will not apply to any renewal of existing mortgage investments which already include syndicated senior and subordinated components. The Manager may make an annual election, subject to approval of the independent Directors of the Board, to receive the Arrangement Fee in common shares of the Company instead of cash.

For the three months ended March 31, 2023, the Company incurred management fees plus applicable taxes of \$3,287 (Q1 2022 – \$2,941) and servicing fees including applicable taxes of \$192 (Q1 2022 – \$150). For the three months ended March 31, 2023, Arrangement Fees of \$169 paid by borrower were retained by the Manager (Q1 2022 – \$423).

Notes to the Interim Condensed Consolidated Financial Statements

(In thousands of Canadian dollars)

11. EARNINGS PER SHARE

Basic earnings per share are calculated by dividing total net income and comprehensive income by the weighted average number of common shares during the period.

In accordance with IFRS, convertible debentures are considered for potential dilution in the calculation of the diluted earnings per share. Each series of convertible debentures is considered individually and only those with dilutive effect on earnings are included in the diluted earnings per share calculation. Convertible debentures that are considered dilutive are required by IFRS to be included in the diluted earnings per share calculation notwithstanding that the conversion price of such convertible debentures may exceed the market price and book value of the Company's common shares.

Diluted earnings per share are calculated by adding back the interest expense relating to the dilutive convertible debentures to total net income and comprehensive income and increasing the weighted average number of common shares by treating the dilutive convertible debentures as if they had been converted on the later of the beginning of the reporting period or issuance date.

The following table shows the computation of per share amounts:

| | Three months ended March 31, | |
|---|-------------------------------------|-------------|
| | 2023 | 2022 |
| Total net income and comprehensive income (basic) | \$ 18,104 | \$ 12,882 |
| Interest expense on convertible debentures | 2,250 | — |
| Total net income and comprehensive income (diluted) | \$ 20,354 | \$ 12,882 |
| Weighted average number of common shares (basic) | 83,783,905 | 82,583,223 |
| Effect of conversion of convertible debentures | 12,913,703 | — |
| Weighted average number of common shares (diluted) | 96,697,608 | 82,583,223 |
| Earnings per share – basic | \$ 0.22 | \$ 0.16 |
| Earnings per share – diluted | \$ 0.21 | \$ 0.16 |

12. CHANGE IN NON-CASH OPERATING ITEMS

| | Three months ended March 31, | |
|--|-------------------------------------|-------------|
| | 2023 | 2022 |
| Change in non-cash operating items: | | |
| Other assets | \$ 3,304 | \$ (3,090) |
| Accounts payable and accrued expenses | (772) | (66) |
| Due to Manager | (10) | (207) |
| Mortgage and other loans funding holdbacks | (666) | 434 |
| Prepaid mortgage and other loans interest | (1,716) | 1,366 |
| | \$ 140 | \$ (1,563) |

13. CASH FLOWS ARISING FROM FINANCING ACTIVITIES

| | Three months ended March 31, | |
|---|-------------------------------------|-------------|
| | 2023 | 2022 |
| Convertible Debentures | | |
| Balance, beginning of period | \$ 139,420 | \$ 137,736 |
| Non-cash activity - amortization of issue costs and accretion expense | 356 | 365 |
| Balance, end of period | \$ 139,776 | \$ 138,101 |

Notes to the Interim Condensed Consolidated Financial Statements

(In thousands of Canadian dollars)

| Credit Facilities | Three months ended March 31, | |
|---|-------------------------------------|-------------|
| | 2023 | 2022 |
| Balance, beginning of period | \$ 450,347 | \$ 449,869 |
| Deferred financing cost ¹ | (36) | (759) |
| Net credit facility (repayment) advances – mortgage investments | (64,000) | 96,000 |
| Total financing cash flow activities | (64,036) | 95,241 |
| Non-cash activity - amortization of financing costs | 253 | 213 |
| Balance, end of period | \$ 386,564 | \$ 545,323 |

¹ Deferred financing cost is included in interest paid section in the interim condensed consolidated statement of cash flow

14. RELATED PARTY TRANSACTIONS

In addition to the related party transactions disclosed elsewhere, related party transactions include the following:

- (a) As at March 31, 2023, Due to Manager consists of management and servicing fees payable of \$1,088 (December 31, 2022 – \$1,098).
- (b) For the three months ended March 31, 2023, Arrangement Fees of \$169 paid by borrower were retained by the Manager (Q1 2022 – \$423).
- (c) As at March 31, 2023, included in other assets is \$3,684 (December 31, 2022 – \$6,066) of cash held in trust by Timbercreek Mortgage Servicing Inc. ("TMSI"), the Company's mortgage servicing and administration provider, a company controlled by the Manager. The balance relates to mortgage and other loan funding holdbacks, repayments and prepaid mortgage interest received from various borrowers.
- (d) As at March 31, 2023, the Company has the following mortgage investments which a director of the Manager are also officers and part-owners of a syndication partner of these mortgages.
 - A mortgage investment with a total gross commitment of \$48,750 (December 31, 2022 – \$48,750). The Company's share of the commitment is \$4,375 (December 31, 2022 – \$4,375). For the three months ended March 31, 2023, the Company has recognized net interest income of \$184 (Q1 2022 - \$74).
- (e) As at March 31, 2023, the Company and Timbercreek Real Estate Finance U.S. Holding LP are related parties as they are managed by the Manager, and they have co-invested in 2 mortgages (December 31, 2022 – 2) totaling \$35,450 (December 31, 2022 – \$35,479). The Company's share in these mortgage investments is \$10,500 (December 31, 2022 – \$10,508).
- (f) As at March 31, 2023, the Company is invested in junior debentures of Timbercreek Real Estate Finance Ireland Fund 1 ("TREF Ireland 1") Private Debt Designated Activity Company totaling \$4,800 or €3,294 (December 31, 2022 – \$4,744 or €3,281), which is included in loan investments within other investments. TREF Ireland 1 is managed by a wholly-owned subsidiary of the Manager.
- (g) As at March 31, 2023, the Company and Timbercreek North American Mortgage Fund are related parties as they are managed by the Manager, and they have co-invested in 1 mortgage (December 31, 2022 – 1) totaling \$20,604 (December 31, 2022 – \$19,957). The Company's share in this mortgage investment is \$10,303 (December 31, 2022 – \$9,979).

Notes to the Interim Condensed Consolidated Financial Statements

(In thousands of Canadian dollars)

15. CAPITAL RISK MANAGEMENT

The Company manages its capital structure in order to support ongoing operations while focusing on its primary objectives of preserving shareholder capital and generating a stable monthly cash dividend to shareholders. The Company defines its capital structure to include common shares, convertible debentures and the credit facilities.

The Company reviews its capital structure on an ongoing basis and adjusts its capital structure in response to mortgage investment opportunities, the availability of capital and anticipated changes in general economic conditions.

The Company's investment restrictions and asset allocation model incorporate various restrictions and investment parameters to manage the risk profile of the mortgage investments. There have been no changes in the process over the previous year. As at March 31, 2023, the Company was in compliance with its investment restrictions.

Pursuant to the terms of the credit facilities, the Company is required to meet certain financial covenants, including a minimum interest coverage ratio, minimum adjusted shareholders' equity, maximum non-debenture indebtedness to adjusted shareholders' equity and maximum consolidated debt to total assets. As at March 31, 2023, the Company was in compliance with its financial covenants.

16. RISK MANAGEMENT

The Company is exposed to the symptoms and effects of global economic conditions and other factors that could adversely affect its business, financial condition and operating results. Many of these risk factors are beyond the Company's direct control. The Manager and Board of Directors play an active role in monitoring the Company's key risks and in determining the policies that are best suited to manage these risks. There has been no change in the process since the previous year.

The Company's business activities, including its use of financial instruments, exposes the Company to various risks, the most significant of which are market rate risk (interest rate risk and currency risk), credit risk, and liquidity risk.

(a) Interest rate risk

Interest rate risk is the risk that the fair value or future cash flows of financial assets or financial liabilities will fluctuate because of changes in market interest rates. As of March 31, 2023, \$1,126,232 of net mortgage investments and \$5,000 of other investments bear interest at variable rates (December 31, 2022 – \$1,173,733 and \$5,000, respectively). Net mortgage investments totaling \$1,049,758 have a "floor rate" (December 31, 2022 – \$1,105,708).

If there were a decrease or increase of 0.50% in interest rates, with all other variables constant, the impact from variable rate mortgage investments and other investments to net income and comprehensive income for the next 12 months would be a decrease in net income of \$5,340 (December 31, 2022 – 0.50% and \$5,709) or an increase in net income of \$5,614 (December 31, 2022 – 0.50% and \$5,894). The Company manages its sensitivity to interest rate fluctuations by managing the fixed/floating ratio and its use of floor rates in its investment portfolio.

The Company is also exposed to interest rate risk on the credit facility, which has a balance of \$387,000 as at March 31, 2023 (December 31, 2022 – \$451,000). As at March 31, 2023, net exposure to interest rate risk was \$387,000 (December 31, 2022 – \$451,000), and assuming it was outstanding for the entire period, a 0.50% decrease or increase in interest rates, with all other variables constant, will increase or decrease net income and comprehensive income for the next 12 months by \$1,935 (December 31, 2022 – 0.50% and \$2,255).

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The Company's other assets, interest receivable, accounts payable and accrued expenses, prepaid mortgage interest, mortgage and other loan funding holdbacks, dividends payable and due to Manager have no significant exposure to interest rate risk due to their short-term nature. Convertible debentures carry a fixed rate of interest and are not subject to interest rate risk. Cash and cash equivalents carry a variable rate of interest and are subject to minimal interest rate risk.

(b) Currency risk

Currency risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate due to changes in foreign exchange rates. The Company is exposed to currency risk primarily from other investments and credit facility investment properties that are denominated in a currency other than the Canadian dollar. The Company uses foreign currency forwards and swaps to approximately economically hedge the principal balance of future earnings and cash flows caused by movements in foreign exchange rates. Under the terms of the foreign currency forward and swap contracts, the Company buys or sells a currency against another currency at a set price on a future date.

As at March 31, 2023, the Company has US\$7,222 and €3,294 in other investments denominated in foreign currencies (December 31, 2022 – US\$7,102 and €3,241 in other investments). The Company has entered into a series of foreign currency contracts to reduce its exposure to foreign currency risk. As at March 31, 2023, the Company has one U.S. dollar currency forward contract with an aggregate notional value of US\$7,000, at a forward contract rate of 1.3351, that matures in July 2023. The Company also has one Euro currency contract with an aggregate notional value of €3,200 at a contract rate of 1.4568, that matured in April 2023 and has been subsequently renewed to May 2023.

The fair value of the foreign currency forward contracts as at March 31, 2023 is a liability of \$152 which is included in accounts payable. The valuation of the foreign currency forward and swap contracts was computed using Level 2 inputs which include spot and forward foreign exchange rates.

(c) Credit risk

Credit risk is the risk that a borrower may be unable to honour its debt commitments as a result of a negative change in market conditions that could result in a loss to the Company. The Company mitigates this risk by the following:

- i. adhering to the investment restrictions and operating policies included in the asset allocation model (subject to certain duly approved exceptions);
- ii. ensuring all new mortgage and other investments are approved by the Investment Committee before funding; and
- iii. actively monitoring the mortgage and other investments and initiating recovery procedures, in a timely manner, where required.

The exposure to credit risk at March 31, 2023 relating to net mortgages and other investments amount to \$1,212,669 (December 31, 2022 – \$1,276,737).

The Company has recourse under these mortgages and the majority of other investments in the event of default by the borrowers; in which case, the Company would have a claim against the underlying collateral. Management believes that the potential loss from credit risk with respect to cash that is held in trust at a Schedule I bank by the Company's transfer agent and operating cash held also at a Schedule I bank, to be minimal.

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The Company is exposed to credit risk from the collection of accounts receivable from tenants. The Manager routinely obtains credit history reports on prospective tenants before entering into a tenancy agreement.

(d) Liquidity risk

Liquidity risk is the risk that the Company will encounter difficulty in meeting its financial obligations as they become due. This risk arises in normal operations from fluctuations in cash flow as a result of the timing of mortgage investment advances and repayments and the need for working capital. Management routinely forecasts future cash flow sources and requirements to ensure cash is efficiently utilized.

The following are the contractual maturities of financial liabilities, excluding mortgage syndication liabilities as at March 31, 2023, including expected interest payments:

| March 31, 2023 | Carrying value | Contractual cash flow | Within a year | Following year | 3–5 years | 5 + Years |
|--|-----------------------|------------------------------|----------------------|-----------------------|------------------|-------------------|
| Accounts payable and accrued expenses | \$ 3,521 | \$ 3,521 | \$ 3,521 | \$ — | \$ — | \$ — |
| Dividends payable | 4,809 | 4,809 | 4,809 | — | — | — |
| Due to Manager | 1,088 | 1,088 | 1,088 | — | — | — |
| Mortgage and other loans funding holdbacks | 679 | 679 | 679 | — | — | — |
| Prepaid mortgage and other loans interest | 3,005 | 3,005 | 3,005 | — | — | — |
| Credit facility ¹ | 386,564 | 410,219 | 410,219 | — | — | — |
| Convertible debentures ² | 139,776 | 177,608 | 7,573 | 50,784 | 15,563 | 103,688 |
| | \$ 539,442 | \$ 600,929 | \$ 430,894 | \$ 50,784 | \$ 15,563 | \$ 103,688 |
| Unadvanced mortgage commitments ³ | — | 255,548 | 255,548 | — | — | — |
| Total contractual liabilities, excluding mortgage syndication liabilities⁴ | \$ 539,442 | \$ 856,477 | \$ 686,442 | \$ 50,784 | \$ 15,563 | \$ 103,688 |

¹ Credit facility includes interest based upon March 2023 weighted average interest rate on the credit facility assuming the outstanding balance is not repaid until its maturity on Feb 10, 2024. The Company intends to renew its credit facility prior to maturity.

² The convertible debentures include interest based on coupon rate on the convertible debentures assuming the outstanding balance is not repaid until its contractual maturity on June 30, 2024, July 31, 2028 and December 31, 2028.

³ Unadvanced mortgage commitments include syndication commitments of which \$134,884 belongs to the Company's syndicated partners.

⁴ The principal repayments of \$611,720 mortgage syndication liabilities by contractual maturity date are shown net with mortgage investments in Note 4(b).

As at March 31, 2023, the Company had a cash position of \$1,295 (December 31, 2022 – \$2,832), an unutilized credit facility balance of \$133,741 (December 31, 2022 – \$103,528), Management believes it will be able to finance its operations using the cash flow generated from operations, investing activities and the credit facilities.

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17. FAIR VALUE MEASUREMENTS

The following table shows the classification carrying amounts and fair values of financial assets and financial liabilities:

| As at March 31, 2023 | Note | Carrying value | | Fair value |
|---|------|----------------|-----------------------------------|------------|
| | | Amortized cost | Fair value through profit or loss | |
| Assets measured at fair value | | | | |
| Financial assets | | | | |
| Cash and cash equivalents | | \$ 1,295 | \$ — | \$ 1,295 |
| Other assets | | 4,961 | — | 4,961 |
| Mortgage investments, including mortgage syndications | | 1,752,115 | 5,554 | 1,757,669 |
| Other investments | 4(e) | 52,387 | 4,800 | 57,187 |
| Financial liabilities | | | | |
| Accounts payable and accrued expenses | | 2,434 | 1,087 | 3,521 |
| Dividends payable | | 4,809 | — | 4,809 |
| Due to Manager | | 1,088 | — | 1,088 |
| Mortgage funding holdbacks | | 679 | — | 679 |
| Prepaid mortgage interest | | 3,005 | — | 3,005 |
| Credit facility | | 386,564 | — | 387,000 |
| Convertible debentures | | 139,776 | — | 134,398 |
| Mortgage syndication liabilities | | 613,929 | — | 613,929 |

| As at December 31, 2022 | Note | Carrying value | | Fair value |
|---|------|----------------|-----------------------------------|------------|
| | | Amortized cost | Fair value through profit or loss | |
| Assets measured at fair value | | | | |
| Financial assets | | | | |
| Cash and cash equivalents | | \$ 2,832 | \$ — | \$ 2,832 |
| Other assets | | 8,319 | — | 8,319 |
| Mortgage investments, including mortgage syndications | | 1,794,954 | 5,552 | 1,800,506 |
| Other investments | 4(e) | 65,976 | 4,744 | 70,720 |
| Financial liabilities | | | | |
| Accounts payable and accrued expenses | | 3,006 | 1,444 | 4,450 |
| Dividends payable | | 4,824 | — | 4,824 |
| Due to Manager | | 1,098 | — | 1,098 |
| Mortgage funding holdbacks | | 1,345 | — | 1,345 |
| Prepaid mortgage interest | | 4,721 | — | 4,721 |
| Credit facility | | 450,347 | — | 451,000 |
| Convertible debentures | | 139,420 | — | 131,078 |
| Mortgage syndication liabilities | | 611,291 | — | 611,291 |

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(In thousands of Canadian dollars)

The valuation techniques and the inputs used for the Company's financial instruments are as follows:

(a) Mortgage investments, other investments, and mortgage syndication liabilities

There is no quoted price in an active market for the mortgage investments, other investments, excluding marketable securities or mortgage syndication liabilities. The Manager makes its determination of fair value based on its assessment of the current lending market for mortgage and other investments excluding marketable securities of same or similar terms. Typically, the fair value of these mortgage investments, other investments, debentures excluding marketable securities and mortgage syndication liabilities approximate their carrying values given the amounts consist of short-term loans that are repayable at the option of the borrower without yield maintenance or penalties. As a result, the fair value of mortgage investments and other investments excluding marketable securities is based on level 3 inputs.

(b) Other financial assets and liabilities

The fair values of cash and cash equivalents, other assets, accounts payable and accrued expenses, dividends payable, due to Manager, mortgage funding holdbacks, prepaid mortgage interest and credit facilities approximate their carrying amounts due to their short-term maturities or bear interest at variable rates.

The fair value of the Contract is calculated as the present value of the estimated future cash flows discounted at interest rates and an applicable yield curve with similar risk characteristics for the duration of the contract. Estimates of the future cash flows are the sum of contractually fixed future amounts and expected variable future amounts, which are based on quoted swap rates, futures prices and estimated borrowing rates.

(c) Convertible debentures

The fair value of the convertible debentures is based on a level 1 input, which is the market closing price of convertible debentures at the reporting date. There were no transfers between level 1, level 2 and level 3 of the fair value hierarchy during the three months ended March 31, 2023.

18. COMPENSATION OF KEY MANAGEMENT PERSONNEL

For the three months ended March 31, 2023, the compensation expense of the members of the Board of Directors amounts to \$96 (Q1 2022 – \$115), which is paid in a combination of DSUs and cash. The compensation to the senior management of the Manager is paid through the management fees paid to the Manager (note 10).

19. COMMITMENTS AND CONTINGENCIES

In the ordinary course of business activities, the Company may be contingently liable for litigation and claims arising from investing in mortgage investments and other investments. Where required, management records adequate provisions in the accounts.

Although it is not possible to accurately estimate the extent of potential costs and losses, if any, management believes that the ultimate resolution of such contingencies would not have a material adverse effect on the Company's financial position.

On April 28, 2022, the Company disposed of its interest in the investment properties in Saskatchewan Portfolio. The investment properties were pledged as security for the credit facility where the Company remains a guarantor as of March 31, 2023 for its share of the outstanding principal which is \$120,000 at March 31, 2023 of which the Company's share is \$24,552.